

**PROSPECTUS SUPPLEMENT NO. 3**



**SPINDLE, INC.**

**3,949,074 Shares of Common Stock**

This prospectus supplement (the "Prospectus Supplement") supplements and amends the prospectus dated June 14, 2016, as supplemented by our Prospectus Supplement No. 1 dated June 14, 2016 and Prospectus Supplement No. 2 dated August 10, 2016 (collectively the "Prospectus") which constitutes part of our registration statement on Form S-1 (No. 333-210529) relating to the offer and sale of up to 3,949,074 shares of common stock, par value \$0.001 per share, of Spindle, Inc., a Nevada corporation (the "Company," "Spindle," "us," "our," or "we") by the selling stockholders. This prospectus supplement includes our quarterly report on Form 10-Q filed November 14, 2016 and on current report on Form 8-K filed November 17, 2016. THIS IS NOT A NEW REGISTRATION OF SECURITIES

This prospectus supplement should be read in conjunction with the prospectus, which is to be delivered with this prospectus supplement. This prospectus supplement is qualified by reference to the prospectus, except to the extent that the information in this prospectus supplement updates and supersedes the information contained in the prospectus.

This prospectus supplement is not complete without, and may not be delivered or utilized except in connection with, the prospectus.

**An investment in our common stock involves a high degree of risk. You should consider carefully the risk factors beginning on page 3 of the prospectus before purchasing any of the shares offered by the prospectus.**

**NEITHER THE SECURITIES AND EXCHANGE COMMISSION NOR ANY STATE SECURITIES COMMISSION HAS APPROVED OR DISAPPROVED OF THESE SECURITIES OR DETERMINED IF THIS PROSPECTUS SUPPLEMENT IS TRUTHFUL OR COMPLETE. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.**

**The date of this prospectus is November 23, 2016**

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended: September 30, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **000-55151**

**SPINDLE, INC.**

(Exact name of registrant as specified in its charter)

**Nevada**

(State or other jurisdiction of  
incorporation or organization)

**20-8241820**

(I.R.S. Employer Identification No.)

**8700 East Vista Bonita, Suite 260**

**Scottsdale, AZ**

(Address of principal executive offices)

**85255**

(Zip Code)

**(800) 560-9198**

(Registrant's telephone number, including area code)

Indicate by check mark whether the issuer (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.:

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of November 10, 2016: 70,049,989 shares of Common Stock.

SPINDLE, INC.

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## PART I - FINANCIAL INFORMATION

### Item 1. Financial Statements.

The accompanying unaudited condensed financial statements have been prepared in accordance with generally accepted accounting principles for interim financial reporting and pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). While these statements reflect all normal recurring adjustments which are, in the opinion of management, necessary for fair presentation of the results of the interim period, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. For further information, refer to the financial statements and footnotes thereto, which are included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2015 as filed with the SEC on March 30, 2016.

**SPINDLE, INC.**  
**CONDENSED BALANCE SHEETS**

	<b>SEPTEMBER 30, 2016</b>	<b>DECEMBER 31, 2015</b>
	<b>(unaudited)</b>	
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash	\$ 15,779	\$ 161,226
Accounts receivable, net	190,358	105,096
Prepaid expenses and deposits	141,191	1,789,547
Inventory	10,579	10,579
Total current assets	<u>357,907</u>	<u>2,066,448</u>
<b>Other assets:</b>		
Property and equipment, net	16,570	16,921
Goodwill, net	3,296,228	4,636,212
Other intangible assets, net	1,063,058	1,422,750
Total other assets	<u>4,375,856</u>	<u>6,075,883</u>
<b>TOTAL ASSETS</b>	<b>\$ 4,733,763</b>	<b>\$ 8,142,331</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Current liabilities:</b>		
Accounts payable and accrued liabilities	\$ 231,945	\$ 342,201
Advances	-	190,000
Accrued liabilities - related party	164,750	14,437
Notes payable, net of unamortized discount	51,052	66,053
Total current liabilities	<u>447,747</u>	<u>612,691</u>
Long term note payable, net of unamortized discount	21,331	-
Long term note payable - related party, net of unamortized discount	78,404	-
Total liabilities	<u>547,482</u>	<u>612,691</u>
Commitments and contingencies		
<b>Stockholders' equity:</b>		
Preferred stock, \$0.001 par value, 50,000,000 shares authorized, no shares issued and outstanding as of September 30, 2016 and December 31, 2015	-	-
Common stock, \$0.001 par value, 300,000,000 shares authorized, 69,822,628 and 64,296,519 shares issued and outstanding as of September 30, 2016 and December 31, 2015, respectively	69,823	64,297
Common stock authorized and unissued, 342,214 and 696,853 shares as of September 30, 2016 and December 31, 2015, respectively	342	697
Additional paid-in capital	27,415,827	26,576,761
Accumulated deficit	(23,299,711)	(19,112,115)
Total stockholders' equity	<u>4,186,281</u>	<u>7,529,640</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 4,733,763</b>	<b>\$ 8,142,331</b>

See accompanying notes to these unaudited condensed financial statements.

**SPINDLE, INC.**  
**CONDENSED STATEMENTS OF OPERATIONS**  
(Unaudited)

	<b>THREE MONTHS ENDED SEPTEMBER 30,</b>		<b>NINE MONTHS ENDED SEPTEMBER 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
<b>Revenue:</b>				
Sales income	\$ 115,996	\$ 133,591	\$ 588,411	\$ 426,872
Cost of sales	<u>28,278</u>	<u>51,593</u>	<u>52,642</u>	<u>145,516</u>
Gross profit	87,718	81,998	535,769	281,356
<b>Expenses:</b>				
Depreciation and amortization	118,166	125,470	342,732	415,082
Promotional and marketing	5,776	5,493	18,476	30,949
Consulting	126,989	114,000	407,163	274,580
Salaries and wages (including share-based compensation)	263,836	246,683	1,200,813	1,387,235
Directors fees	28,610	41,100	121,755	123,600
Professional fees	146,618	46,583	365,974	288,480
General and administrative	203,691	50,189	530,114	169,562
Loss on impairment of long-lived assets	1,518,328	-	1,561,985	-
Total operating expenses	<u>2,412,014</u>	<u>629,518</u>	<u>4,549,012</u>	<u>2,689,488</u>
<b>Net operating loss</b>	<b>(2,324,296)</b>	<b>(547,520)</b>	<b>(4,013,243)</b>	<b>(2,408,132)</b>
<b>Other income (expense):</b>				
Gain on sale of assets	-	(30)	-	373,124
Legal settlement	-	-	(115,000)	-
Other expense	(9)	(38,522)	(10,138)	(38,522)
Interest expense	(19,816)	(143)	(37,478)	(1,059)
Interest expense - related party	(5,713)	-	(11,737)	(54)
Total other income (expense)	<u>(25,538)</u>	<u>(38,695)</u>	<u>(174,353)</u>	<u>333,489</u>
Loss before income tax provision	(2,349,834)	(586,215)	(4,187,596)	(2,074,643)
Provision for income taxes	-	-	-	-
<b>Net loss</b>	<b>\$ (2,349,834)</b>	<b>\$ (586,215)</b>	<b>\$ (4,187,596)</b>	<b>\$ (2,074,643)</b>
Weighted average number of common shares outstanding - basic and diluted	<u>69,045,301</u>	<u>50,941,747</u>	<u>66,468,158</u>	<u>45,768,336</u>
Net (loss) per share - basic and fully diluted	<u>\$ (0.03)</u>	<u>\$ (0.01)</u>	<u>\$ (0.06)</u>	<u>\$ (0.05)</u>

See accompanying notes to these unaudited condensed financial statements.

**SPINDLE, INC.**  
**CONDENSED STATEMENTS OF CASH FLOWS**  
(Unaudited)

	<b>NINE MONTHS ENDED</b>	
	<b>SEPTEMBER 30,</b>	
	<b>2016</b>	<b>2015</b>
<b>Operating activities</b>		
Net loss	\$ (4,187,596)	\$ (2,074,643)
Adjustments to reconcile net loss to net cash used in operating activities:		
Shares issued for services	175,402	375,771
Shares issued for services - related parties	347,320	20,250
Depreciation and amortization	342,732	414,599
Gain on sale of residual asset	-	(373,124)
Amortization of debt discount	32,438	-
Amortization of debt discount - related party	8,630	54
Options issued for services	393,908	1,021,484
Loss on impairment of long-lived assets	1,561,985	-
Loss related to bad debt	150,345	-
Loss on legal settlement	115,000	-
Changes in operating assets and liabilities:		
(Increase) decrease in accounts receivable	(235,607)	51,919
Decrease (Increase) in prepaid expenses	102,523	17,213
Increase in inventory	-	(7,734)
Decrease in deposits and other assets	-	17,500
(Decrease) increase in accounts payable and accrued expenses	(110,255)	(285,676)
Increase in deferred revenue	-	3,291
Increase (decrease) in expenses - related party	257,312	(271,276)
Net cash used in operating activities	(1,045,863)	(1,090,372)
<b>Investing activities</b>		
Purchase of property and equipment	(3,863)	-
Sale of fixed assets	-	753,710
Additions to capitalized software development	(200,828)	(296,699)
Net cash (used in) provided by investing activities	(204,691)	457,011
<b>Financing activities</b>		
Return of subscriptions	(100,000)	-
Proceeds from (payments on) advances	-	460,000
Payments on notes payable	(30,000)	-
Repayment of advance from related party	(8,000)	-
Proceeds from the sale of common stock	1,243,107	175,000
Net cash provided by financing activities	1,105,107	635,000
<b>Net increase (decrease) in cash</b>	(145,447)	1,639
Cash - beginning	161,226	169,807
Cash - ending	\$ 15,779	\$ 171,446

See Note 13 - Supplemental Disclosure of Cash Flow Information

See accompanying notes to these unaudited condensed financial statements.

**SPINDLE, INC.**  
**NOTES TO UNAUDITED CONDENSED FINANCIAL STATEMENTS**

**NOTE 1 - BASIS OF PRESENTATION**

The interim unaudited condensed financial statements included herein, presented in accordance with accounting principles generally accepted in the United States of America (“GAAP”) and stated in US dollars, have been prepared by the Company, without audit, pursuant to the rules and regulations of the SEC. Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to make the information presented not misleading.

These statements reflect all adjustments, consisting of normal recurring adjustments, which, in the opinion of management, are necessary for fair presentation of the information contained therein. It is suggested that these interim unaudited condensed financial statements be read in conjunction with the audited financial statements of the Company for the year ended December 31, 2015 and notes thereto included in the Company's Annual Report on Form 10-K. The Company follows the same accounting policies in the preparation of interim reports.

Results of operations for the interim periods are not indicative of annual results.

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Cash and cash equivalents

The Company considers cash and cash equivalents to include all stable, highly liquid investments with an original maturity of three months or less from the date of purchase.

Use of estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from those estimates.

Revenue recognition

Revenue is derived on a per transaction basis through the Company's gateway and payments platform. The Company also earns revenue for services, account establishment fees and licensure on Software as a Service (“SaaS”) basis, and on a performance basis, such as when a client acquires a new customer through our platform. Revenue is recognized in accordance with Staff Accounting Bulletin (“SAB”) No. 101, “*Revenue Recognition in Financial Statements*,” as revised by SAB No. 104. As such, the Company recognizes revenue when persuasive evidence of an arrangement exists, title transfer has occurred, the price is fixed or readily determinable, and collectability is probable. Sales are recorded net of sales discounts.

Accounts receivable, net

Accounts receivable is reported at the customers' outstanding balances, less any allowance for doubtful accounts. An allowance for doubtful accounts on accounts receivable is charged to operations in amounts sufficient to maintain the allowance for uncollectible accounts at a level management believes is adequate to cover any probable losses. Management determines the adequacy of the allowance based on historical write-off percentages and information collected from individual customers. Accounts receivable are charged off against the allowance when collectability is determined to be permanently impaired. Interest is not accrued on overdue accounts receivable.

Inventory

Inventory consists of merchandise held for sale in the ordinary course of business, including cost of freight and other miscellaneous acquisition costs, and stated at the lower of cost or market. The Company records a write-down for inventory items which have become obsolete or are in excess of anticipated demand or net realizable value. We periodically perform a detailed review of inventory that considers multiple factors including demand forecasts, market conditions, product life cycle status, product development plans and current sales levels. If actual demand or market conditions for the Company's products are less favorable than forecasted or if unforeseen changes negatively affect the utility of our inventory, additional write-downs may be required.



### Property and equipment

Property and equipment are stated at cost. Major renewals and improvements are charged to the asset accounts while replacements, maintenance and repairs that do not improve or extend the lives of the respective assets are expensed. At the time property and equipment are retired or otherwise disposed of, the asset and related accumulated depreciation accounts are relieved of the applicable amounts. Gains or losses from retirements or sales are credited or charged to income.

Depreciation is computed on the straight-line and accelerated methods for financial reporting and income tax reporting purposes based upon the following estimated useful lives:

Computer software	3 years
Computer hardware	5 years
Office furniture	7 years

### Long-lived assets

The Company accounts for its long-lived assets in accordance with ASC Topic 360-10-05, “*Accounting for the Impairment or Disposal of Long-Lived Assets*”, which requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the historical cost carrying value of an asset may no longer be appropriate. We assess recoverability of the carrying value of an asset by estimating the future net cash flows expected to result from the asset, including eventual disposition. If the future net cash flows are less than the carrying value of the asset, an impairment loss is recorded equal to the difference between the asset’s carrying value and fair value or disposable value.

### Fair value of financial instruments

We account for non-recurring fair value measurements of our non-financial assets and liabilities in accordance with ASC 820-10 Fair Value Measurement. This guidance defines fair value, establishes a framework for measuring fair value and addresses required disclosures about fair value measurements. This standard establishes a three-level hierarchy for fair value measurements based upon the significant inputs used to determine fair value. Observable inputs are those which are obtained from market participants external to the Company while unobservable inputs are generally developed internally, utilizing management’s estimates, assumptions and specific knowledge of the assets/liabilities and related markets. The three levels are defined as follows:

- Level 1 - Valuation is based on quoted prices in active markets for identical assets and liabilities.
- Level 2 - Valuation is determined from quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar instruments in markets that are not active, or by model-based techniques in which all significant inputs are observable in the market.
- Level 3 - Valuation is derived from model-based techniques in which at least one significant input is unobservable and based on the company’s own estimates about the assumptions that market participants would use to value the asset or liability.

If the only observable inputs are from inactive markets or for transactions which the Company evaluates as “distressed”, the use of Level 1 inputs should be modified by the company to properly address these factors, or the reliance of such inputs may be limited, with a greater weight attributed to Level 3 inputs.

Due to the short-term nature of our financial assets and liabilities, we consider their carrying amounts to approximate fair value.

### Goodwill

We account for goodwill in accordance with ASC Topic 805-30-25, “*Accounting for Business Combinations*” (“ASC Topic 805-30-25”) and ASC Topic 350-20-35, “*Accounting for Goodwill - Subsequent Measurement*” (“ASC Topic 350-20-35”).

ASC Topic 805-30-25 requires that the acquirer recognize goodwill as of the acquisition date as the excess of the fair value of the consideration transferred over the fair value of the net acquisition-date amounts of the identifiable assets and liabilities assumed.

ASC Topic 350-20-35 requires that goodwill acquired in a purchase and determined to have an indefinite useful life is not amortized, but instead tested for impairment annually or more frequently when events or circumstances indicate that the carrying value of a reporting unit more likely than not exceeds its fair value. Our annual goodwill impairment testing date is December 31 of each year. The Company first assesses qualitative factors to determine whether it's necessary to perform the two-step goodwill impairment test. Impairment is the condition that exists when the carrying amount of goodwill exceeds its implied fair value. If the qualitative assessment results in an indication that it's more likely than not that the fair value of a reporting unit is less than its carrying amount, then a quantitative assessment must be performed. Management has determined that the Company has one reporting unit for purposes of testing goodwill.

The quantitative analysis involves estimating the fair value of its reporting unit utilizing a combination of valuation methods including market capitalization, the income approach and cash flows. Income and cash flow forecasts were used in the evaluation of goodwill based on management's estimate of future performance. If goodwill is determined to be impaired as a result of this analysis, an impairment loss is recorded equal to the difference between the asset's carrying value and fair value. The Company recorded an impairment to its goodwill for each of the years ended December 31, 2015 and 2014, and for the quarter ended September 30, 2016, as further discussed in Note 8.

#### Capitalized software development costs

We capitalize internal software development costs subsequent to establishing technological feasibility of a software application. Capitalized software development costs represent the costs associated with the internal development of the Company's software applications. Amortization of such costs is recorded on a software application-by-application basis, based on the greater of the proportion of current year sales to the total of current and estimated future sales for the applications or the straight-line method over the remaining estimated useful life of the software application. We continually evaluate the recoverability of capitalized software costs and will charge to operations amounts that are deemed unrecoverable for projects we may abandon. The Company recorded an impairment to its software development costs for the year ended December 31, 2015 and for the quarters ended June 30 and September 30, 2016.

#### Beneficial Conversion Feature

If the conversion features of conventional convertible debt provide for a rate of conversion that is below market value, this feature is characterized as a beneficial conversion feature ("BCF"). A BCF is recorded by the Company as a debt discount pursuant to ASC Topic 470-20 "*Debt with Conversion and Other Options*." In those circumstances, the convertible debt is recorded net of the discount related to the BCF and the Company amortizes the discount to interest expense over the life of the debt using the effective interest method.

#### Debt Discount

The Company determines if the convertible debenture should be accounted for as liability or equity under ASC 480, Liabilities - Distinguishing Liabilities from Equity ("ASC 480"). ASC 480, applies to certain contracts involving a company's own equity, and requires that issuers classify the following freestanding financial instruments as liabilities. Mandatorily redeemable financial instruments, obligations that require or may require repurchase of the issuer's equity shares by transferring assets (e.g., written put options and forward purchase contracts), and certain obligations where at inception the monetary value of the obligation is based solely or predominantly on:

- A fixed monetary amount known at inception, for example, a payable settleable with a variable number of the issuer's equity shares with an issuance date fair value equal to a fixed dollar amount,
- Variations in something other than the fair value of the issuer's equity shares, for example, a financial instrument indexed to the S&P 500 and settleable with a variable number of the issuer's equity shares, or
- Variations inversely related to changes in the fair value of the issuer's equity shares, for example, a written put that could be net share settled.

If the entity determined the instrument meets the guidance under ASC 480 the instrument is accounted for as a liability with a respective debt discount. The Company records debt discounts in connection with raising funds through the issuance of promissory notes (see Notes 9 and 10). These costs are amortized to non-cash interest expense over the life of the debt. If a conversion of the underlying debt occurs, a proportionate share of the unamortized amounts is immediately expensed.

#### Stock-based compensation

We account for stock-based payments to employees in accordance with ASC 718, "*Stock Compensation*" ("ASC 718"). Stock-based payments to employees include grants of stock, grants of stock options and issuance of warrants that are recognized in the statements of operations based on their fair values at the date of grant.

We account for stock-based payments to non-employees in accordance with ASC 505-50, "*Equity-Based Payments to Non-Employees*" ("ASC 505-50"). Stock-based payments to non-employees include grants of stock, grants of stock options and issuances of warrants that are recognized in the statements of operations based on the value of the vested portion of the award over the requisite service period as measured at its then-current fair value as of each financial reporting date. The Company calculates the fair value of option grants and warrant issuances utilizing the Black-Scholes pricing model. The amount of stock-based compensation recognized during a period is based on the value of the portion of the awards that are ultimately expected to vest. ASC 718 requires forfeitures to be estimated at the time stock options are granted and warrants are issued to employees and non-employees, and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The term "forfeitures" is distinct from "cancellations" or "expirations" and represents only the unvested portion of the surrendered stock option or warrant.

We estimate forfeiture rates for all unvested awards when calculating the expense for the period. In estimating the forfeiture rate, the Company monitors both stock option and warrant exercises as well as employee termination patterns. The resulting stock-based compensation expense for both employee and non-employee awards is generally recognized as compensation under ASC Topic 505-50. In accordance with ASC 505-50, the cost of stock-based compensation is measured at the grant date based on the fair value of the award and is recognized over the vesting period. The value of the stock-based award is determined using the Black-Scholes option-pricing model, whereby compensation cost is the excess of the fair value of the award as determined by the pricing model at the grant date or other measurement date over the amount that must be paid to acquire the stock.

#### Loss per share

We report earnings (loss) per share in accordance with ASC Topic 260-10, "*Earnings per Share*." Basic earnings (loss) per share is computed by dividing income (loss) available to common shareholders by the weighted average number of common shares available. Diluted earnings (loss) per share is computed similar to basic earnings (loss) per share except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potential common shares had been issued and if the additional common shares were dilutive. Diluted earnings (loss) per share has not been presented since the effect of the assumed conversion of warrants and debt to purchase common shares would have an anti-dilutive effect. Potential common shares as of September 30, 2016 that have been excluded from the computation of diluted net loss per share amounted to 2,725,846 shares and include 1,178,346 warrants and 1,547,500 options. Of the 2,725,846 potential common shares that could be issued upon the exercise of the warrants and options at September 30, 2016, 815,834 had not vested. See Note 12 for more information regarding our warrants and options. The Company also has two notes payable that have conversion features. Were the holders to exercise such features, an additional 1,977,778 shares could be issued based on the note balances at September 30, 2016.

#### Income taxes

We account for income taxes under the provisions of ASC Topic 740, "*Income Taxes*" ("ASC 740"). The method of accounting for income taxes under ASC 740 is an asset and liability method. The asset and liability method requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of temporary differences between tax bases and financial reporting bases of other assets and liabilities.

#### Recent accounting pronouncements

We continually assess any new accounting pronouncements to determine their applicability to the Company. Where it is determined that a new accounting pronouncement affects the Company's financial reporting, we undertake a study to determine the consequence of the change to our financial statements and assure there are proper controls in place to ascertain that our financials properly reflect the change.

In March 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-09, "Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting" ("ASU 2016-09"). ASU 2016-09 simplifies several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. ASU 2016-09 is effective for us beginning January 1, 2017. Early adoption is permitted. We are currently evaluating the potential impact of adopting this guidance on our financial statements.

### NOTE 3 - GOING CONCERN

Our condensed financial statements have been prepared assuming the Company will continue as a going concern. As shown in the accompanying financial statements, we have incurred a net loss of (\$2,349,834) and (\$4,187,596) for the three and nine months ended September 30, 2016, respectively, and have an accumulated deficit of (\$23,299,711).

In order to continue as a going concern, the Company may need, among other things, additional capital resources. There are no assurances that without generating new revenue during 2016 that the Company will be successful without additional financing. Should revenues not grow sufficiently and the Company not be able to secure additional financing through the sale of its securities or debt, it would be unlikely for us to continue as a going concern.

The condensed financial statements do not include any adjustments relating to the recoverability and classification of recorded assets, or the amounts of and classification of liabilities that might be necessary in the event the Company cannot continue in existence. These conditions raise substantial doubt about our ability to continue as a going concern. These financial statements do not include any adjustments that might arise from this uncertainty.

### NOTE 4 - ACCOUNTS RECEIVABLE, NET

Accounts receivable consist of the following at:

	<u>SEPTEMBER 30,</u> <u>2016</u>	<u>DECEMBER 31,</u> <u>2015</u>
Due from customers and vendors	\$ 31,108	\$ 26,773
Due from sale of residual assets	--	75,374
Due from processing activity	234,250	2,949
Allowance for uncollectible accounts	(75,000)	--
Total accounts receivable, net	<u>\$ 190,358</u>	<u>\$ 105,096</u>

With the recent transition of management, the Company has undertaken various analyses with respect to the recorded balances and the underlying assets for the receivables and intangibles. In the quarter ended September 30, 2016, management analyzed amounts recorded as receivable from processing activity and the likelihood of receiving the full amount due the Company. Recent general interaction and the relationship with one of the processors has indicated that the full amount may not be collected and a reserve for \$75,000 was established to reflect this. The Company will continue to pursue payment.

**NOTE 5 - PREPAID EXPENSES AND DEPOSITS**

Prepaid expenses and deposits consist of the following at:

	<u>SEPTEMBER 30, 2016</u>	<u>DECEMBER 31, 2015</u>
Prepaid insurance	\$ 9,625	\$ 44,275
Prepaid license and trademark fees	--	1,610,000
Prepaid consulting fees	131,566	129,751
Other prepaid expenses	--	5,521
Total prepaid expenses and deposits	<u>\$ 141,191</u>	<u>\$ 1,789,547</u>

**NOTE 6 - PROPERTY AND EQUIPMENT, NET**

Property and equipment, net consist of the following at:

	<u>SEPTEMBER 30, 2016</u>	<u>DECEMBER 31, 2015</u>
Office furniture & equipment	\$ 35,710	\$ 31,847
Less: accumulated depreciation	(19,140)	(14,926)
Total property and equipment, net	<u>\$ 16,570</u>	<u>\$ 16,921</u>

During the three and nine months ended September 30, 2016, we recorded depreciation expense of \$1,408 and \$4,214, respectively, and during the three months and nine months ended September 30, 2015, we recorded depreciation expense of \$1,306 and \$3,919, respectively.

**NOTE 7 - OTHER INTANGIBLE ASSETS, NET**

Other intangible assets, net consist of the following at:

	<u>SEPTEMBER 30, 2016 GROSS</u>	<u>ACCUMULATED AMORTIZATION</u>	<u>SEPTEMBER 30, 2016 NET</u>
Capitalized software costs	\$ 1,562,704	\$ (622,824)	\$ 939,880
License agreements and contracts	75,000	(6,250)	68,750
Domain names	85,000	(30,572)	54,428
	<u>\$ 1,722,704</u>	<u>\$ (659,646)</u>	<u>\$ 1,063,058</u>
	<u>DECEMBER 31, 2015 GROSS</u>	<u>ACCUMULATED AMORTIZATION</u>	<u>DECEMBER 31, 2015 NET</u>
Capitalized software costs	\$ 2,048,998	\$ (763,684)	\$ 1,285,314
License agreements and contracts	75,000	--	75,000
Domain names	85,000	(22,564)	62,436
	<u>\$ 2,208,998</u>	<u>\$ (786,248)</u>	<u>\$ 1,422,750</u>

During the three months ended September 30, 2016, management reviewed the carrying amount of the assets and determined that because of changes in the focus of the Company's current direction, certain software would not be used and no longer had value to the Company.

As a result of this analysis, the Company recorded an impairment loss in the amount of \$597,656 for software development that had previously been capitalized, net of \$419,312 of amortization related to the assets. Our amortization expense for the three and nine months ended September 30, 2016 was \$116,758 and \$338,518, respectively. Management will continue to review and analyze the carrying value of the intangible assets during the remainder of 2016.

During the year ended December 31, 2015, management reviewed the carrying amount of the assets and determined that due to changes in the focus of the Company's current direction, certain costs that had been capitalized to software development would not be used and no longer had value to the Company. As a result of this analysis, \$542,771 in costs were recorded as an impairment loss, net of \$287,831 of amortization related to the assets.

#### NOTE 8 - GOODWILL

	<u>SEPTEMBER 30, 2016</u>	<u>DECEMBER 31, 2015</u>
Goodwill	\$ 5,976,198	\$ 5,976,198
Less: accumulated impairment loss	(2,679,970)	(1,339,986)
Total goodwill, net	<u>\$ 3,296,228</u>	<u>\$ 4,636,212</u>

In connection with the acquisition of certain liabilities and substantially all the assets of MeNetwork on March 20, 2013, we recorded related goodwill of \$2,679,970. During our annual evaluations of goodwill, we determined that the carrying amount of goodwill related to MeNetwork was less than its fair value. As a result, the Company recorded an impairment loss of \$669,993 for each of the years ended December 31, 2015 and December 31, 2014. With the recent transition of management, the Company evaluated the MeNetwork goodwill during the quarter ended September 30, 2016, and determined this asset no longer has value to the Company. Therefore, the asset was completely impaired during the third quarter of 2016 and an additional \$1,339,984 was recorded to impairment expense.

In connection with the acquisition of Yowza!! in January 2014, we recorded related goodwill of \$3,291,932. During our annual evaluations of goodwill, we determined that the fair value of goodwill exceeded its carrying amount and thus, no impairment charge has been recorded. Management will complete its analysis in the fourth quarter of 2016 and depending on the results of such analysis, may have further impairment losses.

#### NOTE 9 - NOTES PAYABLE, NET OF UNAMORTIZED DISCOUNT

On May 18, 2016, we converted a \$182,000 payable to an investor and entered into a Convertible Promissory Note ("Note") with an investor in the Company. The note bears an interest rate of 6% per annum and has a maturity date of May 18, 2018. The total value of the note, if converted to stock, would be \$404,444 and therefore a discount in the amount of \$182,000 was recorded, as the conversion feature cannot be greater than the amount of the debt. This amount is amortized to interest expense over the term of the note. During the three and nine months ended September 30, 2016, interest expense related to amortization of the discount on the unpaid notes of \$17,012 and \$32,438, respectively, was recorded. The balance of the unamortized discount at September 30, 2016 was \$149,562. During the three months ended September 30, 2016, the Company repaid \$10,000 of the Note's principal balance. This Note is presented as a Long term note payable on our Condensed Balance Sheets.

On December 15, 2011, we issued a Promissory Grid Note ("Grid Note") to a former director of the Company whereby formalizing various advances previously received from the former director in the amount of \$51,300 and allowing for future advances of up to \$250,000. The Grid Note is non-interest bearing, unsecured and matured on December 15, 2014. We imputed interest at a rate of 2% per annum and recorded a discount in the amount of \$10,640. In connection with one of the previous advances in the amount of \$25,000, we issued warrants to purchase up to 250,000 shares of our common stock at a price per share of \$1.00 resulting in an additional discount of \$17,709. The total discount attributable to the Grid Note totaled \$28,349 and was amortized to interest expense over the term of the Grid Note. During the three and nine months ended September 30, 2015, interest expense of \$0 and \$54 related to the discount on the unpaid note balance was recorded, respectively. During the nine months ended September 30, 2016, the Company repaid \$7,500 of the principal balance of the Grid Note.

## **NOTE 10 - LONG TERM NOTES PAYABLE - RELATED PARTY, NET OF UNAMORTIZED DISCOUNT**

On March 25, 2016, we entered into an agreement with a 5% stockholder of the Company. This agreement is for a \$100,000 promissory note, convertible to stock under certain circumstances. The note bears an interest rate of 6% per annum and has a maturity date of March 25, 2018. The total value of the note, if converted to stock, would be \$133,333 and therefore a discount in the amount of \$33,333 was recorded. This amount is amortized to interest expense - related party over the term of the note. During the three and nine months ended September 30, 2016, interest expense related to amortization of the discount on the unpaid note of \$4,201 and \$8,630 was recorded. The balance of the unamortized discount at September 30, 2016 was \$24,703.

## **NOTE 11 - STOCKHOLDERS' EQUITY**

The Company is authorized to issue up to 300,000,000 shares of common stock, par value \$0.001. During the three months ended March 31, 2016, the Company:

- authorized the issuance of 3,038,889 shares of common stock for cash proceeds totaling \$410,250. Of these, 316,668 shares with a value of \$42,750 were registered under the Form S-1 filed with the SEC on April 6, 2016. The Form S-1 has an effective date of April 18, 2016. These 316,668 shares were unissued at March 31, 2016. We also issued 2,722,221 shares for cash proceeds from investors totaling \$367,500.
- authorized the issuance of 90,000 shares of common stock to a member of our Board of Directors in accordance with the terms of his consulting agreement. The shares were valued at \$13,200 and as of March 31, 2016, 45,000 of these shares were unissued.
- authorized the issuance of 81,011 shares of common stock as payment for legal fees. The estimated fair value of these shares totaled \$10,208 and as of March 31, 2016, these shares were unissued.
- authorized the issuance of 476,667 shares of common stock valued at \$71,407 to two members of our Advisory Board and a consultant as compensation for advisory services. Of these, 416,667 shares with a value of \$64,167 were registered under the Form S-1 filed with the SEC on April 6, 2016. All 476,667 shares were unissued at March 31, 2016.
- authorized the issuance of 92,593 shares of common stock valued at \$12,500 to our Chief Executive Officer as compensation for services. As of March 31, 2016 these shares were unissued.
- issued 680,000 previously authorized shares with a value of \$187,650 to directors of the Company for services in accordance with consulting agreements and repayment of advances.

Also, in accordance with a settlement agreement signed between the Company and Help Worldwide, Inc. ("HWW") that terminated the license agreement between the two entities, HWW returned 6,500,000 of the 7,000,000 shares of Spindle restricted common stock issued to HWW for the license fee in May 2015. The LPO license agreement was terminated amicably and not due to default or breach by any party. In conjunction with the settlement agreement, 200,000 shares of Spindle stock were returned to the Company by one of the principals of HWW, and the associated warrants were cancelled. The entire transaction resulted in a loss to the Company of \$115,000.

During the three months ended June 30, 2016, we:

- authorized and issued 3,055,927 shares of its common stock for cash proceeds totaling \$412,550.
- authorized and issued 500,000 shares of its common stock to our former CEO as part of his transition agreement. The shares were valued at \$140,000.
- authorized and issued 100,000 shares of its common stock with a value of \$25,000 to a consultant for part of compensation for services.

- authorized the issuance of 650,000 shares of common stock to members of our Board of Directors in accordance with the terms of their consulting and service agreements. The shares were valued at \$174,380 and as of June 30, 2016, the shares were unissued.
- authorized the issuance of 69,804 shares of common stock valued at \$11,244 as payment for legal fees. These shares were unissued as of June 30, 2016.
- authorized the issuance of 369,835 shares of common stock with a value of \$87,678 to consultants and members of our Advisory Board as compensation for services. 286,500 of the shares were unissued as of June 30, 2016.
- issued 975,937 previously authorized shares of common stock for legal fees, officer and director compensation and cash proceeds from investors. The Form S-1 has an effective date of April 18, 2016. Of these, 733,335 shares with a value of \$106,917 were registered under the Form S-1 filed with the SEC on April 6, 2016. The balance of the shares issued had a value of \$42,249.

During the three months ended September 30, 2016, the Company:

- authorized and issued 3,113,385 shares of its common stock for cash proceeds totaling \$420,307.
- authorized the issuance of 99,861 shares of common stock valued at \$16,573 as payment for legal fees. These shares were unissued as of September 30, 2016.
- authorized the issuance of 133,500 shares of common stock with a value of \$24,698 to consultants and members of our Advisory Board as compensation for services. These shares were unissued as of September 30, 2016.
- issued 995,304 previously authorized shares of common stock for legal fees, officer and director compensation and cash proceeds from investors. The shares issued had a value of \$260,312.

#### NOTE 12 - WARRANTS AND OPTIONS

In conjunction with the Stock Purchase Agreement in the quarter ended September 30, 2016 (“SPA”), the Company issued common stock purchase warrants. These warrants entitle the holder to purchase additional shares of Spindle common stock at a price of \$0.135 per share. The holder may exercise his purchase rights at any time up to the third anniversary of the agreement. The following is a summary of the status of the Company’s stock warrants as of September 30, 2016:

	<i>Number of Warrants</i>	<i>Weighted-Average Exercise Price</i>	<i>Weighted Average Remaining Contractual Life (in years)</i>
Outstanding at December 31, 2014	250,000		
Granted	350,000	--	
Exercised	--	--	
Forfeited/Cancelled	--	--	
Outstanding at December 31, 2015	<u>600,000</u>	<u>\$ 0.500</u>	<u>1.85</u>
Exercisable at December 31, 2015	<u>250,000</u>	<u>\$ 0.500</u>	<u>1.47</u>
Outstanding at December 31, 2015	600,000		
Granted	778,346	--	
Exercised	--	--	
Forfeited/Cancelled	(200,000)	--	
Outstanding at September 30, 2016	<u>1,178,346</u>	<u>\$ 0.259</u>	<u>3.25</u>
Exercisable at September 30, 2016	<u>1,078,346</u>	<u>\$ 0.237</u>	<u>3.40</u>



The following is a summary of the status of the status of the stock options that have been granted to employees and directors under the Company's 2012 Stock Incentive Plan.

	<i>Number of Options</i>	<i>Weighted-Average Exercise Price</i>	<i>Weighted Average Remaining Contractual Life (in years)</i>
Outstanding at December 31, 2014	3,460,834		
Granted	991,250	--	
Exercised	--	--	
Forfeited/Cancelled	(1,462,084)	--	
Outstanding at December 31, 2015	2,990,000	\$ 0.426	8.10
Exercisable at December 31, 2015	1,944,167	\$ 0.561	7.03
Outstanding at December 31, 2015	2,990,000		
Granted	--	--	
Exercised	--	--	
Forfeited/Cancelled	(1,442,500)	--	
Outstanding at September 30, 2016	1,547,500	\$ 0.389	7.35
Exercisable at September 30, 2016	831,666	\$ 0.500	6.44

#### NOTE 13 - SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

The following table presents certain supplemental cash flow information:

	<b>NINE MONTHS ENDED SEPTEMBER 30,</b>	
	<b>2016</b>	<b>2015</b>
Cash paid for interest	\$ 1,147	\$ 1,059
Cash paid for interest - related party	\$ --	\$ 54
Cash paid for income taxes	\$ --	\$ --
Conversion of advances to notes payable	\$ 182,000	\$ --
Conversion of advances to notes payable - related party	\$ 100,000	\$ --
Shares issued for prepaid expenses	\$ 70,000	\$ 34,729
Shares issued for accounts payable	\$ --	\$ 300,000
Shares returned for legal settlement	\$ (1,595,000)	\$ --

#### NOTE 14 - SUBSEQUENT EVENTS

In the period between September 30, and November 10, 2016, the Company issued an additional 227,361 shares of its common stock. Of these previously authorized shares, 127,500 were issued to consultants in accordance with the terms of their consulting agreements, and 99,861 shares were issued as payment for legal fees.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

### **Forward-Looking Statements**

This Quarterly Report on Form 10-Q (the "Quarterly Report") contains forward-looking statements about Spindle Inc.'s ("SPDL," "we," "us," or the "Company") business, financial condition and prospects that reflect management's assumptions and beliefs based on information currently available. We can give no assurance that the expectations indicated by such forward-looking statements will be realized. If any of our management's assumptions should prove incorrect, or if any of the risks and uncertainties underlying such expectations should materialize, Spindle's actual results may differ materially from those indicated by the forward-looking statements. You should not place undue reliance on these forward-looking statements.

The key factors that are not within our control and that may have a direct bearing on operating results include, but are not limited to, whether our services are accepted in the marketplace, our ability to expand our customer base, managements' ability to raise capital in the future, the retention of key employees and changes in the regulation of our industry.

There may be other risks and circumstances that management may be unable to predict. When used in this Quarterly Report, words such as, "believes," "expects," "intends," "plans," "anticipates," "estimates" and similar expressions are intended to identify forward-looking statements, although there may be certain forward-looking statements not accompanied by such expressions.

Forward-looking statements express expectations of future events. All forward-looking statements are inherently uncertain as they are based on various expectations and assumptions concerning future events and they are subject to numerous known and unknown risks and uncertainties that could cause actual events or results to differ materially from those projected. Due to these inherent uncertainties, the investment community is urged not to place undue reliance on forward-looking statements. The forward looking statements are made as of the date of this report and we undertake no obligations to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to projections over time.

### **Overview**

We were originally incorporated in the State of Nevada on January 8, 2007 as "Coyote Hills Golf, Inc." We were previously an online retailer of golf-related apparel, equipment and supplies. Prior to the acquisition of the assets of Spindle Mobile, Inc. (Spindle Mobile"), as described below, we generated minimal revenues from the golf-related business.

On December 2, 2011, we acquired certain assets and intellectual property from Spindle Mobile, a Delaware corporation in the business of data processing, mobile payment fields and other related fields, in exchange for approximately 80% of the Company's issued and outstanding common stock, which shares were distributed to the stockholders of Spindle Mobile, pursuant to the terms and conditions of an asset purchase agreement.

Concurrent with the closing of the Spindle Mobile Agreement, we amended our articles of incorporation to change our name from "Coyote Hills Golf, Inc." to "Spindle, Inc." Additionally, we changed our authorized capital from 100,000,000 shares of common stock and 100,000,000 shares of preferred stock, \$0.001 par value to 300,000,000 shares of common stock, \$0.001 par value, and 50,000,000 preferred stock, \$0.001 par value. The actions were approved on November 11, 2011, by the consent of the majority stockholders who represented 90% of our issued and outstanding common stock, and were effective on December 2, 2011.

During the second quarter and July of 2016, the Company transitioned various members of its management team and Board of Directors. Former Chairman and Chief Executive Officer, William Clark, resigned from both positions. Michael Schwartz replaced William Clark as CEO, effective June 30, 2016. Mr. Schwartz brings many years of payments processing knowledge, as well as technical and operational experience, to the Company. Francis Knuettel II replaced William Clark as Chairman and the Company added Brian Bates, another industry veteran, to the Board of Directors. Mr. Bates has lead successful private and public payments companies through his more than 30 years of payment experience.

In July 2016, the Company hired John Hunnicutt as its Chief Financial Officer, replacing John Devlin, a member of the Board of Directors, who was serving in an interim capacity. Mr. Hunnicutt has more than 20 years' experience in both public and venture backed payments companies. Litigation pending against Mr. Clark and others is addressed below.

During the third quarter of 2016, the Company established an office for an internal sales team in Nashville, TN where it will grow that team and supporting operations in pursuit of a focused strategy to market merchant processing and related services to small and medium businesses primarily through associations and strategic partner relationships. Additionally, the Company announced a focus on delivering platform services to various vertical markets, beginning with the amateur and recreational sports team and facility management markets.

Because our operating expenses exceed our revenues, we have relied primarily on sales of our securities and loans from related parties to fund our operations. We will continue to require substantial funds to support our operations and carry out our business plan. Our working capital requirements and the cash flow provided by future operating activities, if any, will vary greatly from quarter to quarter, depending on the volume of business during the period and payment terms with our partners. We may not be successful in raising additional funds as needed or if successful we may not be able to raise funds on terms that are favorable to us. We cannot guarantee that we will ever be profitable. As a result, our independent registered accounting firm has expressed doubt about our ability to continue as a going concern.

Our potential revenue streams are relatively new and have only recently begun to contribute materially to our operations. As a result, we are unable to forecast future revenue. Our management is hopeful that as our base of operations continues to grow, we will see a corresponding increase in licensing and transactional revenue.

## **Results of Operations**

### *Revenues and Cost of Sales*

During the three and nine months ended September 30, 2016, the Company generated \$115,996 and \$588,411 in revenues, respectively, from its payment and transactional platform. The cost of sales, which are comprised of equipment cost of goods sold, web hosting fees, merchant and interchange fees, and commissions paid, for the three and nine months ended September 30, 2016 were \$28,278 and \$52,642, respectively. This compares to revenues during the three and nine months ended September 30, 2015 of \$133,591 and \$426,872, respectively, and cost of sales of \$51,593 and \$145,516, respectively. Gross profit for the three and nine months ended September 30, 2016 was \$87,718 and \$535,769, respectively. Gross profit for the three and nine months ended September 30, 2015 was \$81,998 and \$281,356, respectively.

The period-over-period changes in revenues and gross profit is due to management's decision to focus most of the Company's resources over the past months on platform integration and development at the expense of short-term revenue generation, realizing that it was more important to bring a full-featured comprehensive platform to the market, rather than trying to sell a piecemeal solution.

Management also reviewed the profitability of our sub-merchant and reseller relationships, which resulted in the strategic cancellation of contracts that did not generate positive cash flow to the Company. As part of the new management team's early initiatives, they will continue to assess the marketability of various aspects of the product offerings and will integrate those aspects into its merchant services and transactional business strategy. We expect to see increases in licensing and transactional revenue in future periods by bringing the full platform to market in a methodical and strategic manner.

As stated previously, we only recently changed our business direction in favor of traditional brick-and-mortar and ecommerce merchants. Under our MSP sponsorship, our potential revenue streams are relatively new and have only recently begun to contribute materially to our operations, therefore, we are unable to accurately forecast future revenue.

## EBITDA

We define Adjusted EBITDA as operating income before depreciation, amortization of intangible assets, stock-based compensation, and special charges. We use Adjusted EBITDA to evaluate the underlying performance of our business, and a summary of Adjusted EBITDA, reconciling GAAP amounts (i.e., items reported in accordance with U.S. Generally Accepted Accounting Principles) to Adjusted EBITDA amounts (i.e., items included within Adjusted EBITDA as defined directly above) for the fiscal quarters ended September 30, 2016 and 2015 follows:

	For the Three Months Ended September 30,						GAAP Change		Adjusted EBITDA Change	
	2016			2015			\$	%	\$	%
	GAAP	Adjustments	Adjusted EBITDA	GAAP	Adjustments	Adjusted EBITDA				
<b>Revenue</b>										
Sales income	\$ 115,996	\$ -	\$ 115,996	\$ 133,591	\$ -	\$ 133,591	\$ (17,595)	-13%	\$ (17,595)	-13%
Cost of sales	28,278	-	28,278	51,593	-	51,593	(23,315)	-45%	(23,315)	-45%
Gross profit	87,718		87,718	81,998		81,998	5,720	7%	5,720	#
<b>Expenses</b>										
Depreciation and amortization	118,166	(118,166)	-	125,470	(125,470)	-	(7,304)	-6%	-	0%
Promotional and marketing	5,776	-	5,776	5,493	-	5,493	283	5%	283	5%
Consulting	126,989	(106,989)	20,000	114,000	(51,625)	62,375	12,989	11%	(42,375)	-68%
Salaries and wages (including equity compensation)	263,836	19,796	283,632	246,683	(29,612)	217,071	17,153	7%	66,561	31%
Directors fees	28,610	(28,610)	-	41,100	(41,100)	-	(12,490)	-30%	-	0%
Professional fees	146,618	(16,573)	130,045	46,583	-	46,583	100,035	#	83,462	#
General and administrative	203,691	(11,550)	192,141	50,189	-	50,189	153,502	#	141,952	#
Loss on impairment of long-lived asset	1,518,328	-	1,518,328	-	-	-	1,518,328	0%	1,518,328	0%
Total operating expenses	2,412,014	(262,092)	2,149,922	629,518	(247,807)	381,711	1,782,496	283%	1,768,211	463%
<b>Net Operating Loss / Adjusted EBITDA</b>	<b>\$(2,324,296)</b>	<b>\$ 262,092</b>	<b>\$(2,062,204)</b>	<b>\$(547,520)</b>	<b>\$ 247,807</b>	<b>\$(299,713)</b>	<b>\$(1,776,776)</b>	<b>#</b>	<b>\$(1,762,491)</b>	<b>#</b>
	For the Nine Months Ended September 30,						GAAP Change		Adjusted EBITDA Change	
	2016			2015			\$	%	\$	%
	GAAP	Adjustments	Adjusted EBITDA	GAAP	Adjustments	Adjusted EBITDA				
<b>Revenue</b>										
Sales income	\$ 588,411	\$ -	\$ 588,411	\$ 426,872	\$ -	\$ 426,872	\$ 161,539	38%	\$ 161,539	38%
Cost of sales	52,642	-	52,642	145,516	-	145,516	(92,874)	-64%	(92,874)	-64%
Gross profit	535,769		535,769	281,356		281,356	254,413	90%	254,413	90%
<b>Expenses</b>										
Depreciation and amortization	342,732	(342,732)	-	415,082	(415,082)	-	(72,350)	-17%	-	0%
Promotional and marketing	18,476	-	18,476	30,949	-	30,949	(12,473)	-40%	(12,473)	-40%
Consulting	407,163	(374,563)	32,600	274,580	(173,396)	101,184	132,583	48%	(68,584)	-68%
Salaries and wages (including equity compensation)	1,200,813	(546,410)	654,403	1,387,235	(646,294)	740,941	(186,422)	-13%	(86,538)	-12%
Directors fees	121,755	(121,755)	-	123,600	(123,600)	-	(1,845)	-1%	-	0%
Professional fees	365,974	(38,025)	327,949	288,480	(11,000)	277,480	77,494	27%	50,469	18%
General and administrative	530,114	(59,650)	470,464	169,562	-	169,562	360,552	#	300,902	#
Loss on impairment of long-lived asset	1,561,985	-	1,561,985	-	-	-	1,561,985	0%	1,561,985	0%
Total operating expenses	4,549,012	(1,483,135)	3,065,877	2,689,488	(1,369,372)	1,320,116	1,859,524	69%	1,745,761	#
<b>Net Operating Loss / Adjusted EBITDA</b>	<b>\$(4,013,243)</b>	<b>\$ 1,483,135</b>	<b>\$(2,530,108)</b>	<b>\$(2,408,132)</b>	<b>\$ 1,369,372</b>	<b>\$(1,038,760)</b>	<b>\$(1,605,111)</b>	<b>67%</b>	<b>\$(1,491,348)</b>	<b>#</b>

# - represents a value greater than 100% change

We have presented Adjusted EBITDA above because we believe it conveys useful information to investors regarding our operating results. We believe it provides an additional way for investors to view our operations, when considered with both our GAAP results and the reconciliation to net income (loss). By including this information, we can provide investors with a more complete understanding of our business. Specifically, we present Adjusted EBITDA as supplemental disclosure because of the following and believe that:

- Adjusted EBITDA is a useful tool for investors to assess the operating performance of our business without the effect of interest, income taxes, and other non-operating expenses as well as depreciation and amortization which are non-cash expenses;
- It is useful to provide investors with a standard operating metric used by management to evaluate our operating performance; and
- The use of Adjusted EBITDA is helpful to compare our results to other companies.

Even though we believe Adjusted EBITDA is useful for investors, it does have limitations as an analytical tool. Thus, we strongly urge investors not to consider this metric in isolation or as a substitute for net income (loss) and the other statement of operations data prepared in accordance with GAAP. Some of these limitations include the fact that:

- Adjusted EBITDA does not reflect our cash expenditures or future requirements for capital expenditures or contractual commitments;
- Adjusted EBITDA does not reflect changes in, or cash requirements for, our working capital needs;
- Adjusted EBITDA does not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments, on our debt;
- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and Adjusted EBITDA does not reflect any cash requirements for such replacements;
- Adjusted EBITDA does not reflect income or other taxes or the cash requirements to make any tax payments; and
- Other companies in our industry may calculate Adjusted EBITDA differently than we do, thereby potentially limiting its usefulness as a comparative measure.

Because of these limitations, Adjusted EBITDA should not be considered a measure of discretionary cash available to us to invest in the growth of our business or as a measure of performance in compliance with GAAP. We compensate for these limitations by relying primarily on our GAAP results and providing Adjusted EBITDA only as supplemental information.

#### *Operating Expenses*

In the course of our operations, we incur operating expenses composed largely of general and administrative costs and professional fees. General and administrative expenses are essentially the cost of doing business, and encompass, without limitation, the following: research and development; licenses; taxes; general office expenses, such as postage, supplies and printing; rent; utilities; bank charges; and other miscellaneous expenditures not otherwise classified. Accounting fees include: auditing by our independent registered public accountants, bookkeeping, tax preparation fees for filing Federal and State income tax returns and other accounting-specific consulting services. Professional fees include: transfer agent fees for printing stock certificates; consulting costs for marketing and advertising; general business development; legal fees; and costs related to the preparation and submission of reports and information or proxy statements with the SEC.

For the three and nine months ended September 30, 2016, we incurred operating expenses in the amount of \$2,412,014 and \$4,549,012, respectively, as compared to \$629,518 and \$2,689,488 for the three and nine months ended September 30, 2015, respectively. The amounts for the three and nine months ended September 30, 2016 are comprised of \$118,166 and \$342,732 in depreciation and amortization expense related to our intellectual property and fixed assets; \$5,776 and \$18,476, in promotional and marketing costs; \$126,989 and \$407,163 in consulting fees; \$263,836 and \$1,200,814 in salaries and wages; \$28,610 and \$121,755 in directors' fees; \$146,618 and \$365,975 in professional fees; \$203,690 and \$530,113 in general and administrative expenses; and \$1,518,328 and \$1,561,985 as loss on the impairment of long-lived assets. In regard to the impairment loss, Management completed an analysis of goodwill and software development costs related to the MeNetwork and adjusted these assets accordingly. Management will continue to review and analyze all remaining material assets in the fourth quarter of 2016 to determine any future impairment issues or capitalized software adjustments.

Operating expenses have increased compared to the nine months ended September 30, 2015, mainly due to the increase in consulting and legal fees, along with impairment expense. We have remained focused on controlling costs, while we continue to develop and grow our revenues, though we may continue to incur losses as we reevaluate our business model and the relation to our intangible assets. We expect operating expenses to increase at a rate directly proportional to our growth in the future.

Because of an expanded growth strategy focused on delivery of integrated payment services towards the smaller and medium businesses, the Company secured additional facilities to host a professional Inside Sales Team in Nashville, Tennessee. Management believes the Company will be able to leverage existing talent from a technical and sales perspective as it looks to expand its physical footprint to a nationwide presence. The expansion of the office facility will also enable opportunities in business development, financial, and strategic relationships as management executes its corporate objectives.

#### *Interest Expense and Other Expense*

During the three and nine months ended September 30, 2016, we recognized interest expense of \$19,816 and \$37,478, respectively. This compares to \$143 and \$1,059 in interest expense for the three and nine months ended September 30, 2015, respectively. The increase in 2016 is mainly related to the recognition of interest expense from the beneficial conversion feature of convertible debt recorded in the second quarter of 2016.

During the three and six months ended September 30, 2016, we recognized interest expense - related parties of \$5,713 and \$11,737, respectively. This compares to \$0 and \$54 in interest expense - related parties for the three and six months ended September 30, 2015, respectively. The increase in 2016 is related to the recognition of interest expense from the beneficial conversion feature of convertible debt recorded in the second quarter of 2016.

#### *Net Losses*

We have experienced net losses in all periods since our inception. Our net loss for the three and nine months ended September 30, 2016 was \$2,349,834 and \$4,187,596, respectively. Net losses are attributable to our increase in costs and the recognition of losses on impairment of long-lived assets.

During the three and nine months ended September 30, 2015, we incurred a net loss of \$586,215 and \$2,074,643, respectively, which was mainly attributable to our acquisition and development of Yowza!!, ongoing Payment Card Services (PCI) certifications and maintenance, extensive internal software development, and deployment of our initial suite of payment products.

We anticipate incurring ongoing operating losses and cannot predict when, if at all, we may expect these losses to plateau or narrow.

#### **Liquidity and Capital Resources**

Cash used in operating activities during the nine months ended September 30, 2016 was \$1,045,863 compared to \$1,090,372 of cash used in operations during the comparable period ended September 30, 2015. The decrease in the use of cash for operating activities in 2016 is primarily the result of the Company's reduction in payroll costs.

During the nine months ended September 30, 2016, net cash used in investing activities totaled \$204,691, mainly for labor costs related to additional capitalized software development. During the comparable nine-month period ended September 30, 2015, net cash provided by investing activities totaled \$457,011, of which of which \$753,710 was realized in the sale of our PSI residual asset, offset by \$296,699 of labor costs related to continuing software development.

During the nine months ended September 30, 2016, net cash provided by financing activities totaled \$1,105,107, comprised of \$1,243,107 received from investors purchasing shares of our common stock, offset by \$100,000 paid as part of the HWW settlement to repurchase outstanding warrants and \$38,000 in repayments of notes and advances. Also, a previous advance to the Company was converted to a note payable, and is now included in Notes payable - related party, net, on our balance sheet. In comparison, during the nine months ended September 30, 2015, financing activities provided \$635,000, comprised of \$175,000 received from investors for the purchase of shares of our common stock and \$40,000 in advances received from related parties.

As of September 30, 2016, we had \$15,779 of cash on hand, none of which is restricted. Our management believes this amount will not be sufficient to maintain our operations for at least the next 12 months. We are actively pursuing opportunities to raise additional capital through sales of our equity and/or debt securities for cash. We cannot assure you that, if needed, financing can be obtained or, if obtained, that it will be on reasonable terms. As such, our principal accountants have expressed doubt about our ability to continue as a going concern because our revenues do not cover our cash expenditures.

### **Critical Accounting Policies**

The accounting policies we deem most critical to us and that involve the most difficult, subjective or complex judgments include revenue recognition and valuation of goodwill and other intangible assets. There have been no significant changes to our critical accounting policies during the nine months ended September 30, 2016 compared to those disclosed in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, included in our 2015 Annual Report on Form 10-K.

### **Off-Balance Sheet Arrangements**

As of September 30, 2016, we had no off-balance sheet arrangements as defined in Item 303(a)(4)(ii) of Regulation S-K.

### **Item 3. Quantitative and Qualitative Disclosure About Market Risks.**

This item is not applicable as we are a smaller reporting company.

### **Item 4. Controls and Procedures.**

#### **Evaluation of Disclosure Controls and Procedures**

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in company reports filed or submitted under the Securities Exchange Act of 1934, as amended (the "Exchange Act") is recorded, processed, summarized and reported, within the periods specified in the SEC's rules and forms. Disclosure controls and procedures include without limitation, controls and procedures designed to ensure that information required to be disclosed in company reports filed or submitted under the Exchange Act is accumulated and communicated to management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

We conducted an evaluation, with the participation of our Chief Executive Officer (principal executive officer) and Chief Financial Officer (principal financial officer), of the effectiveness of our disclosure controls and procedures as of September 30, 2016. Due to the Company's limited resources and number of employees, there is limited segregation of duties which leads to the irregular review of various reconciliation and control procedures. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that as of September 30, 2016, our disclosure controls and procedures were ineffective as a result of limited resources and personnel resulting in a lack of segregation of duties.

#### **Changes in internal controls over financial reporting**

There have been no changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15 (f) under the Exchange Act) during the quarter ended September 30, 2016 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings.

On August 4, 2016, the Company filed a complaint in the District of Arizona (the "Complaint") against William Clark, Justin Clark and Sean Tate as individuals, and Phasive, Inc., an Arizona corporation (collectively, the "Defendants"), containing 42 Claims for Relief for, among other claims, breach of contract, breach of fiduciary duty, unfair competition, misappropriation of trade secrets, and tortious interference.

### Item 1A. Risk Factors.

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2015, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may eventually prove to materially adversely affect our business, financial condition and/or operating results.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

During the three months ended March 31, 2016, the Company:

- authorized the issuance of 3,038,889 shares of common stock for cash proceeds totaling \$410,250. Of these, 316,668 shares with a value of \$42,750 were registered under the Form S-1 filed with the SEC on April 6, 2016. The Form S-1 has an effective date of April 18, 2016. These 316,668 shares were unissued at March 31, 2016. We also issued 2,722,221 shares for cash proceeds from investors totaling \$367,500.
- authorized the issuance of 90,000 shares of common stock to a member of our Board of Directors in accordance with the terms of his consulting agreement. The shares were valued at \$13,200 and as of March 31, 2016, 45,000 of these shares were unissued.
- authorized the issuance of 81,011 shares of common stock as payment for legal fees. The estimated fair value of these shares totaled \$10,208 and as of March 31, 2016, these shares were unissued.
- authorized the issuance of 476,667 shares of common stock valued at \$71,407 to two members of our Advisory Board and a consultant as compensation for advisory services. Of these, 416,667 shares with a value of \$64,167 were registered under the Form S-1 filed with the SEC on April 6, 2016. All 476,667 shares were unissued at March 31, 2016.
- authorized the issuance of 92,593 shares of common stock valued at \$12,500 to our Chief Executive Officer as compensation for services. As of March 31, 2016 these shares were unissued.
- issued 680,000 previously authorized shares with a value of \$187,650 to directors of the Company for services in accordance with consulting agreements and repayment of advances.

Also, in accordance with a settlement agreement signed between the Company and Help Worldwide, Inc. ("HWW") that terminated the license agreement between the two entities, HWW returned 6,500,000 of the 7,000,000 shares of Spindle restricted common stock issued to HWW for the license fee in May 2015. The LPO license agreement was terminated amicably and not due to default or breach by any party. In conjunction with the settlement agreement, 200,000 shares of Spindle stock were returned to the Company by one of the principals of HWW, and the associated warrants were cancelled. The entire transaction resulted in a loss to the Company of \$115,000.



During the three months ended June 30, 2016, the Company:

- authorized and issued 3,055,927 shares of its common stock for cash proceeds totaling \$412,550.
- authorized and issued 500,000 shares of its common stock to our former CEO as part of his transition agreement. The shares were valued at \$140,000.
- authorized and issued 100,000 shares of its common stock with a value of \$25,000 to a consultant for part of compensation for services.
- authorized the issuance of 650,000 shares of common stock to members of our Board of Directors in accordance with the terms of their consulting and service agreements. The shares were valued at \$174,380 and as of June 30, 2016, the shares were unissued.
- authorized the issuance of 69,804 shares of common stock valued at \$11,244 as payment for legal fees. These shares were unissued as of June 30, 2016.
- authorized the issuance of 369,835 shares of common stock with a value of \$87,678 to consultants and members of our Advisory Board as compensation for services. 286,500 of the shares were unissued as of June 30, 2016.
- issued 975,937 previously authorized shares of common stock for legal fees, officer and director compensation and cash proceeds from investors. The Form S-1 has an effective date of April 18, 2016. Of these, 733,335 shares with a value of \$106,917 were registered under the Form S-1 filed with the SEC on April 6, 2016. The balance of the shares issued had a value of \$42,249.

During the three months ended September 30, 2016, the Company:

- authorized and issued 3,113,385 shares of its common stock for cash proceeds totaling \$420,307.
- authorized the issuance of 99,861 shares of common stock valued at \$16,573 as payment for legal fees. These shares were unissued as of September 30, 2016.
- authorized the issuance of 133,500 shares of common stock with a value of \$24,698 to consultants and members of our Advisory Board as compensation for services. These shares were unissued as of September 30, 2016.
- issued 995,304 previously authorized shares of common stock for legal fees, officer and director compensation and cash proceeds from investors. The shares issued had a value of \$260,312.

We relied on Section 4(a)(2) of the Securities Act of 1933 for issuing the above securities, inasmuch as the offers and sales were made solely to accredited investors and there was no form of general solicitation or general advertising relating to the offer.

We have never declared cash dividends, nor do we intend to declare cash dividends in the foreseeable future. We plan to retain our cash to finance the continuing development of the business. Future cash dividends, if any, will depend upon financial condition, results of operations, capital requirements and other factors considered relevant by our Board of Directors.

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Mine Safety Disclosures.**

Not applicable.

**Item 5. Other Information.**

None.

**Item 6. Exhibits.**

Exhibit No.	Description
2.1	Asset Purchase Agreements, dated December 2, 2011, by and by and between Coyote Hills Golf, Inc., a Nevada corporation, Spindle Mobile, Inc., Mitch Powers, Stephanie Erickson, and Kamiar Khatami <sup>(2)</sup>
2.2	Addendum No. 1 to Asset Purchase Agreement entered into on March 29, 2012 between Spindle, Inc., Spindle Mobile, Inc., Mitch Powers, Stephanie Erickson and Kamiar Khatami <sup>(3)</sup>
2.3	Asset Purchase Agreement entered into on December 10, 2013 between Spindle, Inc. and Y Dissolution, Inc. <sup>(1)</sup>
2.4	Asset Purchase Agreement entered into on December 31, 2012 between Spindle, Inc. and Parallel Solutions Inc. <sup>(1)</sup>
2.5	Asset Purchase Agreement entered into on March 1, 2013 between Spindle, Inc. and MeNetwork, Inc. <sup>(4)</sup>
2.6	First Amendment and Waiver to Asset Purchase Agreement entered into on December 12, 2014 between Spindle, Inc. and Ashton Craig Page <sup>(5)</sup>
3.1	Articles of Incorporation, as amended <sup>(1)</sup>
3.2	By-Laws <sup>(1)</sup>
4.1	Specimen Common Stock Certificate of the Company <sup>(5)</sup>
10.1+	Executive Consulting Agreement dated June 12, 2016 between Spindle, Inc. and Michael J. Schwartz <sup>(6)</sup>
10.2+	Consulting Services Agreement by and between Spindle, Inc. and Glenn Bancroft <sup>(7)</sup>
10.3+	Consulting Services Agreement by and between Spindle, Inc. and Camden Capital, LLC <sup>(8)</sup>
31.1	Rule 13a-14(a) / 15d-14(a) Certifications of the Chief Executive Officer
31.2	Rule 13a-14(a) / 15d-14(a) Certifications of the Chief Financial Officer
32.1	Certification under Section 906 of the Sarbanes-Oxley Act (18 U.S.C. Section 1350)
101.INS	XBRL Instance*
101.SCH	XBRL Taxonomy Extension Schema*
101.CAL	XBRL Taxonomy Extension Calculation*
101.DEF	XBRL Taxonomy Extension Definition*
101.LAB	XBRL Taxonomy Extension Label*
101.PRE	XBRL Taxonomy Extension Presentation *

\*Filed Herewith

\*\*Schedules and exhibits have been omitted pursuant to Item 601(b)(2) of Regulation S-K. The Company will furnish supplemental copies of any omitted schedules as exhibits to the SEC upon request.

+ Indicates a management contract or compensatory plan.

(1) Incorporated by reference to the registrant's Form 10 Registration Statement filed with the SEC on February 25, 2014.

(2) Incorporated by reference to the Current Report on Form 8-K filed by the registrant with the SEC on December 6, 2011.

(3) Incorporated by reference to the Annual Report on Form 10-K for the year ended December 31, 2011 filed by the registrant with the SEC on March 30, 2012.

(4) Incorporated by reference to the Quarterly Report on Form 10-Q for the quarter ended March 31, 2013 filed by the registrant with the SEC on September 3, 2013.

(5) Incorporated by reference to the Registration Statement on Form S-1 filed by the registrant with the SEC on February 3, 2015.

(6) Incorporated by reference to Exhibit 10.1 of Form 8-K dated June 9, 2016.

(7) Incorporated by reference to Exhibit 10.1 of Form 8-K dated June 16, 2016.

(8) Incorporated by reference to Exhibit 10.2 of Form 8-K dated June 16, 2016.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

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### SPINDLE, INC.

(Registrant)

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ Michael J. Schwartz</u> Michael J. Schwartz	Chief Executive Officer, Principal Executive Officer	November 14, 2016
<u>/s/ John Hunnicutt</u> John Hunnicutt	Chief Financial Officer, Principal Financial Officer	November 14, 2016

Certification of Principal Executive Officer  
**Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  
and Securities and Exchange Commission Release 34-46427**

I, Michael J. Schwartz, certify that:

1. I have reviewed this report on Form 10-Q of Spindle, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2016

/s/ Michael J. Schwartz  
Michael J. Schwartz  
Chief Executive Officer  
Principal Executive Officer

Certification of Principal Financial Officer  
**Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  
and Securities and Exchange Commission Release 34-46427**

I, John Hunnicutt, certify that:

1. I have reviewed this report on Form 10-Q of Spindle, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - c. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - d. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2016

/s/ John Hunnicutt  
John Hunnicutt  
Chief Financial Officer  
Principal Financial Officer

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the report of Spindle, Inc. (the "Company") on Form 10-Q for the quarter ended September 30, 2016, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Michael J. Schwartz, acting in the capacity of as the Principal Executive Officer of the Company, and I, John Hunnicutt, acting in the capacity as the Principal Financial Officer of the Company, certify to the best of my knowledge, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ Michael J. Schwartz

Michael J. Schwartz  
Chief Executive Officer  
Principal Executive Officer

/s/ John Hunnicutt

John Hunnicutt  
Chief Financial Officer  
Principal Financial Officer

November 14, 2016

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): November 15, 2016

**Spindle, Inc.**

(Exact name of registrant as specified in its charter)

**Nevada**  
(State or other jurisdiction of  
incorporation)

**000-55151**  
(Commission  
File No.)

**20-8241820**  
(IRS Employer  
Identification No.)

**8700 E. Vista Bonita Dr., Suite 260  
Scottsdale, AZ 85255**  
(Address of Principal Executive Offices)

Registrant's telephone number, including area code: **800-560-9198**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

**ITEM 7.01 REGULATION FD DISCLOSURE**

On November 15, 2016, Spindle, Inc. (the “Company”) issued the press release attached hereto as Exhibit 99.1 which contains a Company update for Shareholders.

The information disclosed under this Item 7.01, including Exhibit 99.1 hereto, is being furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, except as expressly set forth in such filing.

**ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS**

(d) Exhibits

<u>Exhibit No.</u>	<u>Description</u>
99.1	Spindle, Inc. Press Release dated November 15, 2016.



## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### SPINDLE, INC.

Date: November 17, 2016

By: /s/ John Hunnicutt  
Name: John Hunnicutt  
Title: Chief Financial Officer

November 15, 2016 08:30 ET

## Spindle Provides Shareholder Update

SCOTTSDALE, AZ--(Marketwired - Nov 15, 2016) - Spindle, Inc. (OTCQB: SPDL) ("Spindle" or "Company"), a leading provider of Unified Commerce solutions, today provided a shareholder update on the heels of filing its third quarter financial results. The results may be found in the Company's Form 10-Q filed with the Securities and Exchange Commission.

Michael Schwartz, Spindle Interim CEO, commented, "It has now been roughly four months since we made a fundamental shift in the leadership, focus, and approach of Spindle. As many may guess, the Spindle leadership team and I have all been heads down during this time settling in, determining our current state, bolstering our external relationships and partnerships, and trying to realize revenue through our inherited pipeline.

Since the middle of June 2016, our approach has been focused and simple. Focus on securing key strategic relationships, determine the current disposition and prognosis of our current products and assets, and leverage pipeline-generated revenue to enable investment in our inside sales group.

Through this process we've experienced both significant wins and some disappointments. We've learned that many of our core external relationships and partnerships were severely strained for a variety of reasons. Our core processing relationship and capability through Worldpay remains strong and will continue to serve as a critical component of our payment capabilities going forward. However, other processing relationships have not fared as well and have led to internal inefficiencies and revenue delays. A sizeable amount of anticipated earned revenue from prior months remains unrealized as of this writing. I continue to work closely with our Board of Directors to sort through any and all options to attempt to recover these funds.

We've also found our sales pipeline to be challenging in terms of sustainable increasing revenue potential. The pipeline had historically been comprised of merchants that were considered to be "high risk", a characteristic that often generates decent short-term revenue, but this revenue can also disappear relatively quickly. Though the profit margins on these types of merchants are high, the risks are equally high. The high risk nature of the pipeline, together with the relationship strains that have been identified have resulted in minimal revenue.

Again, pursuit of this poorly executed business model was inherited from past management who failed to properly account for such risks in the contracts executed with certain ISOs. Going forward, we intend to participate in the high risk market very selectively, and only with partners and ISOs who not only understand this type of business, but who will also execute sensible contracts. While high risk processing will not be a core part of our strategy going forward, we believe there does exist a balance whereby we can better protect our revenue stream by accepting lower, but still attractive margins.

Progress and successes too have been noteworthy. We've built a high quality management team with significant payments experience that are now universally aligned around a common set of objectives, all of whom are strongly committed to Spindle's success and creating shareholder value. Leveraging this team and internal deep vertical market experience, we have built a sports and facility management vertical solution that is anticipated to be released within the next several weeks. We believe it to be a best-in-class solution for teams and sports facilities that will generate revenue and provide us with several critical foundational components to be leveraged by our ultimate vision of commerce orchestration.

### Our Future

Despite the challenges we've experienced, I'm encouraged by our current position, our team, our strategy, and our future prospects. In short, we are a payments company, and our ongoing focus, solutions, and strategy will all align around this central theme. It's a theme that our current management team has successfully executed in the past, and our goal is to leverage our collective experience and track records of success to do it again.

Exhibit 99.1

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As such, we are now migrating all of our resources toward three core tenets/solutions:

**Inside Sales Group** - This is a function and competency that has been heretofore under leveraged. Though it requires some up-front investment to properly launch, we have all of the core components required for its future success. The team's leader is a 20-year inside sales industry veteran with a proven track record of revenue generation and sustained growth in this space. We have also spent significant time fostering quality relationships that will help launch our inside sales function, and have already signed one major contract for revenue generation.

**Vertical Market Solutions** - For several months we have been developing a vertical market solution, initially focused on sports team and facility management. We believe it represents a best-in-class solution. We have deep industry expertise in this vertical that has enabled us to design and implement this solution quickly and cost effectively, and plan to release it to the market during Q4, 2016. This capability will enable us to generate revenue from athlete registrations, team marketing, merchandise purchases, and payment processing. Once rolled out for the sports vertical, we intend to expand to multiple other vertical markets. The solution also includes components that will give us a jump start on our core strategy of commerce orchestration.

**Commerce Orchestration** - This will serve as the core of our future, solving many problems with today's commerce experience for both merchants and consumers. The majority of existing payment and commerce solutions are disjointed silo solutions that benefit either merchants or consumers, but rarely both. The missing component is the tight integration of the payment aspect of commerce as a core function. Our intention is to deliver a commerce solution experience that facilitates the solution of any type of consumer commerce request... "Find a restaurant", "Buy a baseball bat", "Fix a leaky faucet", or "Find a movie to watch".

Via a ubiquitous user experience across all platforms, consumers will be able to quickly and easily satisfy their commerce request while their user experience is improved through real-time generic and targeted offers and a common loyalty platform across all merchants. At the same time, merchants will be able to target specific consumers and commerce events, driving new and repeat business while also delivering increased spend through data insight. No solution today addresses commerce this way, and we believe we have the industry experience, platform and market agnosticism, and payment capability to deliver on this before viable competitors emerge.

The past four months have required a herculean effort from the entire new management team. I want to thank them for their continuing commitment to the Company and its shareholders. I also want to thank advisor Tony VanBrackle and board members Dr. Jack Scott, Frank Knuettel, and Brian Bates for their invaluable support, both through their continued financial contributions and time.

While we now have a clear and executable vision and plan, being pursued by a team of industry veterans who have successfully delivered similar solutions in the past, we clearly have a lot of work ahead of us to make this the Company we all believe it can be. Rest assured we are up for the challenge. Please know that we are working diligently on your behalf and will continue to do so. Thank you for your continued support, we look forward to updating you in the future."

## **About Spindle**

Spindle is an innovator of merchant and consumer-facing commerce solutions focused on the Small and Medium-sized Business (SMB) market. It is focused on payment processing services and integrating value-added capabilities that enhance merchant revenue and increase consumer loyalty, experience, and stickiness. Spindle is taking a unique approach to orchestrating commerce transactions of all types by leveraging best-in-class technology, multiple solutions for vertical markets, and a deeply experienced payments management team to define and drive the way commerce transactions will be performed in the future. This commerce experience will be independent of mechanism, unifying a consumer's experience across all platforms (mobile, browser, kiosk, etc.), taking today's solutions to a new level via technology integrations and strategic partnerships. For more information, visit [www.spindle.com](http://www.spindle.com).

## **Forward-Looking Statements**

This release includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements regarding our expected future financial position, results of operations, cash flows, financing plans, business strategy, products and services, competitive positions, growth opportunities, plans and objectives of management for future operations, as well as statements that include words such as "anticipate," "if," "believe," "plan," "estimate," "expect," "intend," "may," "could," "should," "will," and other similar expressions are forward-looking statements. All forward-looking statements involve risks, uncertainties and contingencies, many of which are beyond our control, which may cause actual results, performance, or achievements, as described in our reports filed with the Securities and Exchange Commission which are available for review at [www.sec.gov](http://www.sec.gov), to differ materially from anticipated results, performance, or achievements. We are under no obligation to (and expressly disclaim any such obligation to) update or alter our forward-looking statements, whether as a result of new information, future events or otherwise.

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